



AGILUM™



# Service Line Costing & Profitability

## Knowledge to improve margins, build volume and grow strategically

Agilum's Service Line Costing and Profitability module is specifically designed to access and process the key performance indicator (KPI) information unique to healthcare service line management. It quickly and easily gives you the data you need to get a complete picture of the operational and financial status of each of your services.

The ability to capture data from multiple source systems allows analysis in a variety of ways and at multiple levels of detail — all the way down to the patient level. With this robust solution, you can identify revenue enhancement opportunities and support cost and revenue improvement initiatives in a timely manner.

Service Line Costing and Profitability includes ad hoc reporting plus a portfolio of built-in dashboards, graphs and reports, many with powerful drill-down capability to isolate data by department, transaction, payer, financial class and physician.

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## Standard tools with extraordinary impact

- Margins by service line
- Margins by payer
- Case mix index trends and analysis
- Average length of stay (ALOS) trends
- Volume trends
- Diagnostic Related Group (DRG) mix
- Physician cases
- Margin by physician
- Detail cost analysis at any level
- Volume by zip code
- Departmental utilization

## Better information for better decisions

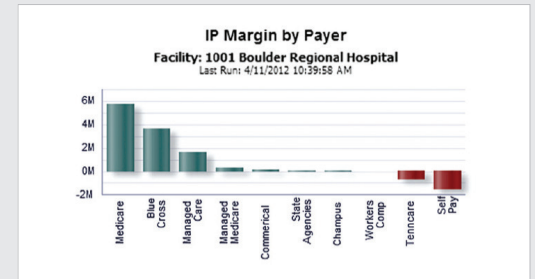
Service Line Costing and Profitability is a strategic planning module designed to help you:

- Conduct an objective portfolio analysis and evaluate service line profitability
- Determine potential volume-building opportunities
- Identify optimal capital investment strategies
- Discover net revenue enhancement opportunities by evaluating payer mix and margin by payer
- Support cost and revenue improvement initiatives
- Enhance internal benchmarking
- Provide quick and extensive drill-down capability
- Consolidate trends and comparisons into one place
- Offer flexible data trending options



## A cloud-based service model with powerful features

- Multiple sources of data integrated into a single data warehouse
- Data available at patient transaction level
- Measurement and monitoring of volumes, resource utilization, costs, expected reimbursements and margins
- Service line data available and segregated by physician, payer, DRG, financial class and ZIP code
- Robust library of comparative reports
- Facility, consolidated facility or regional reviews
- Flexible user security levels
- Powerful drill-down capability
- Intuitive ad hoc reports
- Flexible data trending
- Export to Excel and email
- Easy access to historical data
- Fully integrated cost accounting engine, including:
  - ❑ Flexible overhead allocation
  - ❑ RVU-, RCC- and ABC-based costing down to patient and charge code level
  - ❑ Unlimited cost buckets and direct, indirect, variable and fixed costing classifications

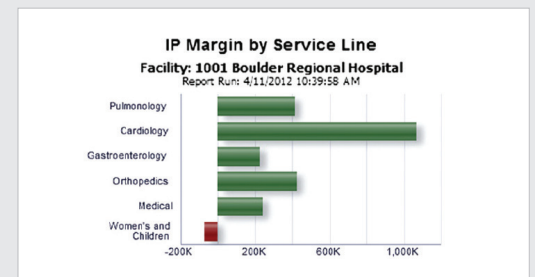


Assess service line volume by numerous data sets. User-defined color codes measure by ZIP code, payer, department, physician, DRG and other variables.

**Resource Consumption Profile**  
 Facility: 1001 Boulder Regional Hospital, Fiscal Year: 2010  
 Report Run: 4/11/2012 10:40:59 AM

Department	Chrg Mater Id	Charge Desc	Units	Charges	Direct Cost	
OPT6015 - SV - SURGERY	301500320	IV INFUSION/TCHE/INTJ/UP TO 1H	10.00	1,860.00	(1,080.32)	
	301500321	IV INFUSION/UP TO 1 HOUR	18.00	5,202.00	(3,021.40)	
	301500322	ADM IN SQ OR IN	24.00	2,204.00	(1,105.60)	
	301500323	IV INFUSION/SEQ INF/UP TO 1HR	24.00	2,304.00	(1,138.22)	
	301500324	IV INFUSION/LEACH ADD HOUR	1,618.00	57,008.00	(33,111.18)	
	301500325	IV INFUSION/EACH ADDL HR	50.00	4,800.00	(2,787.90)	
	301500327	IV PUSH/EACH ADDL NEW DRUG	48.00	4,416.00	(2,564.80)	
	301500328	IV PUSH/INGLE OR INTAL DRUG	4.00	368.00	(213.74)	
	301500329	IV PUSH, EACH ADDL SAME DRUG	128.00	11,776.00	(6,839.60)	
	301500330	SUR DIRECT ADMIT OPS	8.00	1,004.00	(909.20)	
	301504401	SUR	3,833.00	1,872,108.00	(1,007,250.99)	
	301504402	SUR-OPS	9,900.00	198,000.00	(115,051.41)	
	301502404	SUR-TELEMETRY	352.00	217,184.00	(126,144.82)	
<b>Grand Total</b>				<b>15,527.00</b>	<b>2,378,594.00</b>	<b>(1,301,526.30)</b>

Compare service line performance among multiple hospitals. The ability to compare costs and performance among facilities is ideal for hospital systems.



Review inpatient and outpatient margin by service line. Drill down for detailed data breakdown by physician, payer, case mix index and more.



### About Agilum

Experience a new kind of healthcare business intelligence. Agilum Healthcare Intelligence delivers the real-time, real-world insights you need to improve outcomes while lowering the cost of care.

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